

First To Introduce Airbus A321LR in Asia **First step toward establishing a middle-haul LCC in Northeast Asia**

- **Concluded purchase agreement for two A321LRs**
- **Will achieve a flight distance that covers all of Asia from Japan**
- **Delivery expected in fiscal 2020**

Osaka 18 July, 2018 - Peach Aviation Limited (“Peach”; Representative Director and CEO: Shinichi Inoue) announced yesterday at the Farnborough Airshow held in Farnborough, England, that it will introduce two Airbus A321LR aircraft (President of Airbus Commercial Aircraft Guillaume Faury, head office: Toulouse, France) for its middle-haul LCC business to be launched in fiscal 2020.

The Company revised its purchase agreement with Airbus concluded in November 2016, updating its order from ten A320neos to eight A320neos and two A321LRs. The A321LR is the newest member of the A320 family of jets, the best-selling single-aisle jet in the world, and based on the A321neo. The model boasts a range of 7,400 km,^{*1} the longest in the world for a single-aisle jet, and will greatly extend Peach’s reach throughout Asia. Peach will be the first Asian airline to operate the A321LR.

The two A321LRs covered in this purchase agreement are expected to be delivered in fiscal 2020. As of 2020 and after completing the integration of Vanilla Air, the Peach fleet will consist of more than fifty aircraft, (including the A321LR), operated across more than fifty routes.

CEO Inoue had the following to say about the introduction of the A321LRs: “ As Japan’s first LCC, Peach has grown earnings and generated profits for five consecutive years. However, Peach continues to transform itself and evolve. By taking on the challenge of establishing a middle-haul LCC business in Japan, we will continue to play a leading role in shaping the history of LCCs in Japan and Northeast Asia. The introduction of the A321LR in fiscal 2020 will be the next major step in the evolution of our business and will further accelerate Peach’s transformation into the leading LCC in Asia.”

By entering the middle-haul LCC business, Peach will expand its role as a bridge between Japan and Asia and greatly stimulate inbound demand to Japan in support of the Japanese government’s goal of forty million foreign visitors in 2020 and sixty million in 2030.



Middle-haul Airbus A321LR expected to be purchased (Image)



A321LR purchase agreement signing ceremony at the Farnborough Airshow

Summary of A321LRs Peach will purchase:

Contract details: Two aircraft
Delivery: The first aircraft is expected to be delivered in the third quarter of fiscal 2020.
(The second one is expected to be delivered during fiscal 2020.)
Engine: Undecided
Number of installed seats: Undecided
Range : Up to 7,400 km (4,000 nautical miles)*₁

Summary of A320neos Peach will purchase:

Contract details: Eight aircraft
Delivery: The first aircraft is expected to be delivered in the first quarter of fiscal 2020.
(After that, the remaining seven aircraft are expected to be delivered over the next approximately two years.)
Engine: Undecided
Number of installed seats: 188 seats (expected)
Range: Up to 6,500 km (3,500 nautical miles)*₁

*₁ Depending on configuration and options.

About Peach (www.flypeach.com)

Peach began services based out of Kansai Airport in March 2012. It opened secondary hubs at Naha Airport in July 2014 and Sendai Airport in September 2017. It currently operates 20 aircraft on 15 domestic and 15 international routes, flying a maximum of more than 100 flights daily and serving more than 13,000 passengers. It is also scheduled to open an Osaka (Kansai)–Kushiro route on August 1.